

VAIL RESORTS

Attention Supplier:

Vail's supplier selection process is focused on finding the best mix of products and services. In order to meet and exceed customer expectations, we look for the highest value in every decision we make – balancing costs, timeliness, quality, technical suitability, legal requirements and other business considerations. In doing so, our policy honors all applicable laws, rules and regulations in procuring products and services.

The Vail Procurement department works with other divisions within the company to coordinate the purchasing of products and services, including contract sourcing (where appropriate). Procurement management is a cooperative effort as well, involving the selection of suppliers and contract negotiation.

Thank you for doing business with Vail. The standard terms and conditions for purchases are contained within this document package. These Procurement Standard Terms and Conditions apply to all purchases. Shipment of goods is an acceptance of the order and the Vail terms and conditions of purchase. Questions regarding Vail Procurement of goods and services can be directed to: VailProcurement@vailresorts.com

Payment can be processed at Vail Resorts Accounts Payable by sending all invoices to:

**Vail Resorts Management Company
Attn: Accounts Payable
P.O. Box 64
Keystone, CO 80435**

Invoices must reference the Vail Resorts purchase order number, and must match the details of the original purchase order. Variances from the standard terms and conditions will result in significant delays in payment. Vail Resorts incorporates a standard payment term of 30 days, except where discounts are available. Questions regarding invoicing, payments via ACH transfers and accounts payable can be directed to: APQuestions@vailresorts.com

Thank you for your cooperation.